Industry Conference Q&A

What is the Industry Conference?

The purpose of the conference is to promote dialogue between the Yukon government and the business community and also to provide advice and assistance for vendors going through the government procurement process.

Who is attending?

The industry conference is a gathering of procurement staff and current and prospective vendors who are looking to do business with Yukon government. Minister of Highways & Public Works, Scott Kent and Deputy Minister of Highways & Public Works, Mike Johnson are also speaking at the event.

When and where is it taking place?

The Conference takes place at the Coast High Country Inn, Whitehorse, Yukon on Tuesday, February 17th from 7:30 AM to 4:30 PM and February 18th from 7:30 AM to noon.

Why do we need an Industry Conference?

We recognize that we need to actively engage with our vendor community and create a procurement process which is accessible, open, and transparent. Yukon government wants to eliminate any obstacles between business and government procurement and show our business community the scope of vendor opportunities which currently exist at YG.

What do businesses gain by attending the Industry Conference?

The Yukon Government Procurement Support Centre is hosting sessions on future projects, what trade agreements mean for Yukon businesses, emerging trends in procurement and who does what in the procurement process. The Conference allows businesses to ask any questions or voice any concerns they may have about the procurement process. It also allows vendors a great opportunity to network and build professional relationships within the business community, including with Yukon government staff.

What is the Yukon government looking to gain from the Industry Conference?

We are looking to discover what kind of support businesses need to effectively navigate the procurement process. We want to eliminate any confusion or misperceptions the public may have about the process. YG wants to make procurement open and transparent, and to foster healthy competition and economic growth in the Yukon.

Who should I contact if I have any questions about the Industry Conference?

If you would like to learn more about the industry conference, you can visit our website at www.gov.yk.ca/industryconference or you can contact Heather McKay, Communications and Public
Relations Analyst at the Department of Highways & Public Works at 456-3825 or heather.mckay@gov.yk.ca.